

# Alibaba Cloud - A trusted global technology partner for SAP® solutions

Get benefit from SAP and Alibaba Cloud to simplify IT architecture, realize greater business value, and accelerate digital transformation

## SAP on Alibaba Cloud Introduction



Alibaba Cloud Introduction



Why Run SAP on Alibaba Cloud



SAP Security on Alibaba Cloud



SAP Certificate on Alibaba Cloud

## Alibaba Cloud Solutions for SAP



New Deployment



Migration to Cloud



SAP HA on Cloud



Disaster Recovery on Cloud



Backup Solution on Cloud



SAP B1 on Cloud

# SAP ON ALIBABA CLOUD INTRODUCTION

## ○ In April 2016

SAP and Alibaba Cloud announced a strategic partnership. Since then, Alibaba Cloud has become SAP's preferred cloud provider worldwide, and SAP products are available on Alibaba Cloud's marketplace.

## ○ In August 2017

Alibaba Cloud's ECS instance type se1.14xlarge passed SAP HANA certification, and in January 2018, Alibaba Cloud's ECS sn2ne instance family also gained SAP's Netweaver certification.

## ○ Over the past ten years

Alibaba Cloud has continually advanced its experience in cloud computing through cooperation with enterprise software solution providers such as SAP. Together Alibaba Cloud and SAP continue to create new "firsts" in industries large and small.

## ○ Currently

30 enterprises run their core SAP systems on Alibaba Cloud. Although every customer's motivation for using Alibaba Cloud is different, there are three main benefits: low cost, higher efficiency, and unified operational maintenance.

Not only is Alibaba Cloud providing its customer with world-leading business solutions based on smart manufacturing, artificial intelligence, big data, and the Internet of Things. Alibaba Cloud is also working hard to integrate with SAP systems to provide users of both SAP and Alibaba Cloud better end to end solutions on a unified platform.

## ○ In the future

Alibaba Cloud will continue to cooperate with SAP at the IaaS, PaaS, and SaaS levels to provide customers with better products and experiences. Alibaba Cloud also hopes to deepen cooperation with SAP partners to provide customers with integrated solutions and services. Alibaba Cloud encourages more independent software vendors to join the Alibaba Cloud and SAP ecosystem so that customers can benefit from both companies as both continue to innovate.

# WHY RUN SAP ON ALIBABA CLOUD



**Time Saving**



**Agile Scalability**



**Disaster Recovery without Limitation**



**Backups Archiving Far beyond Tape Speed**



**Pay as You Go**



**Highly Availability by Gene**



**Leverage the Power of Alibaba Cloud Services**



**The best network to run SAP HANA**



**Reliability beyond SLA**



SAP Cloud Security



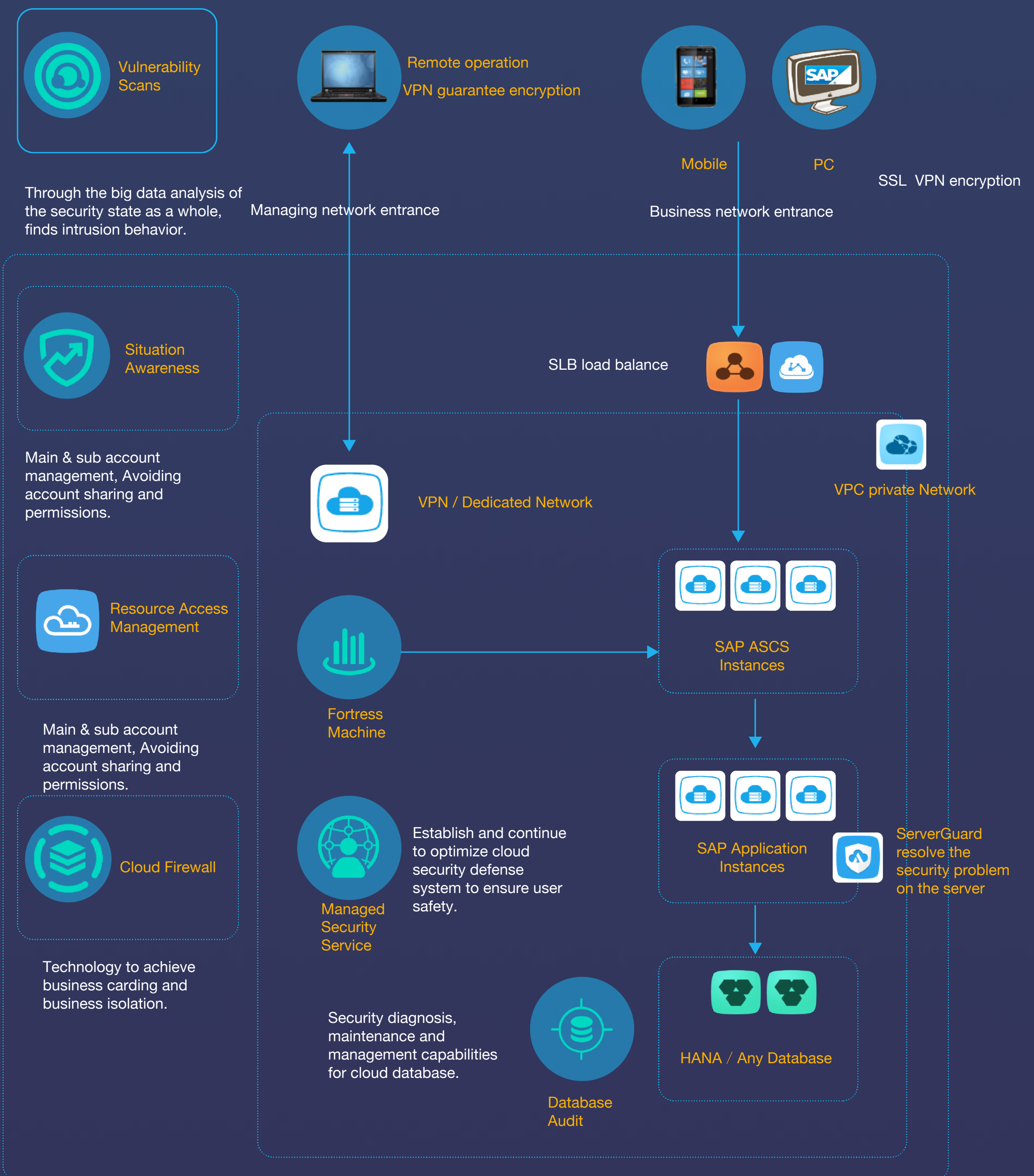
SAP Certificate



SAP B1 on Cloud

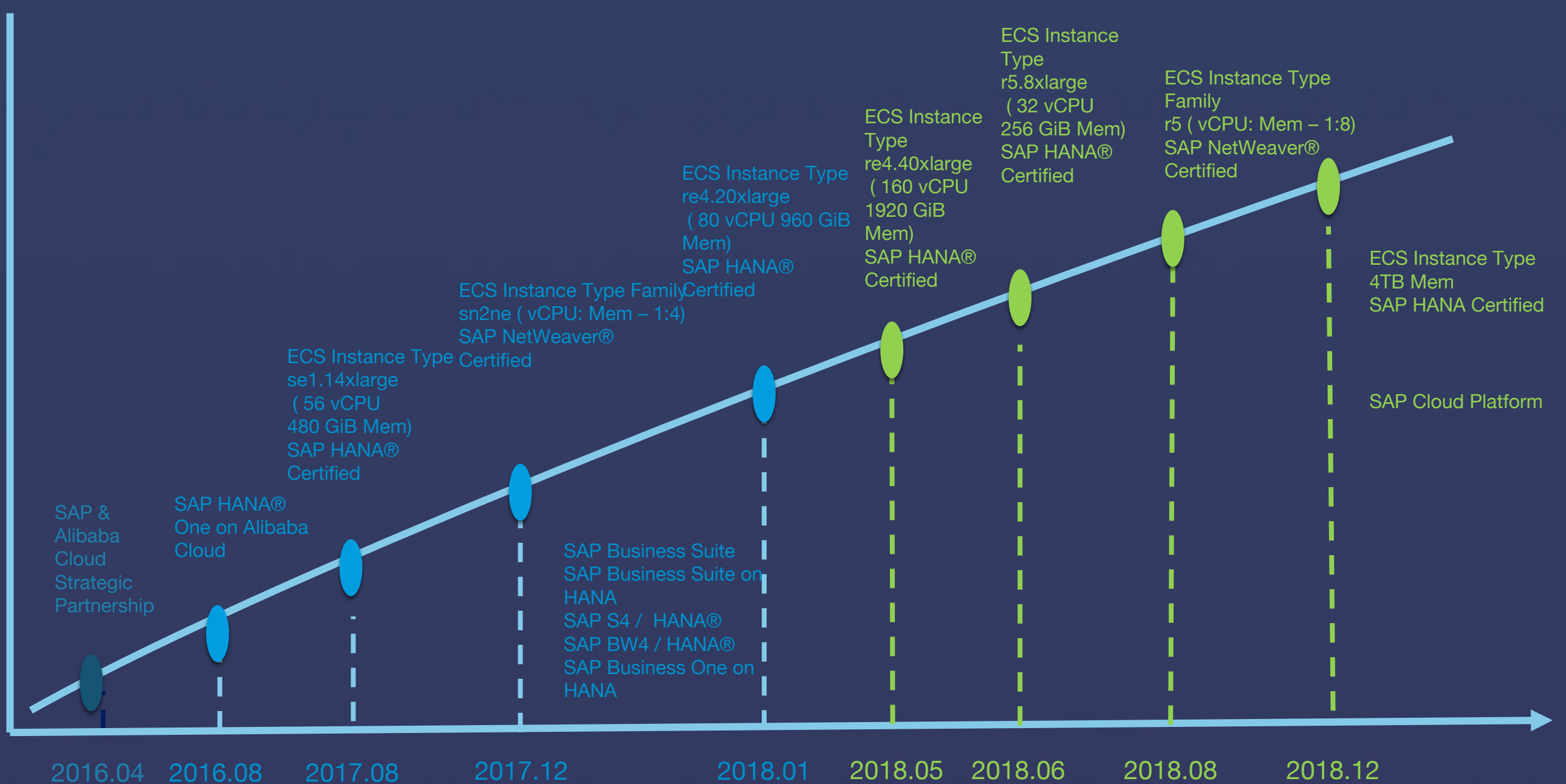
# SAP SECURITY ON ALIBABA CLOUD

- Own 12 kinds of security certificates
- Provide a comprehensive defense system from cloud nature
- Offer SAP specified security solution



# SAP CERTIFICATE ON ALIBABA CLOUD

- First own Netweaver and HANA certificate in China
- Own other DB certificate MaxDB, MSSQL Server, Sybase
- Multiple series of certificated ECS



## SAP Business Solution

- S/4 HANA
- BW/4 HANA
- SAP Business Suite on HANA
- SAP BW on HANA
- SAP Business Suite
- SAP BW
- SAP Hybris
- SAP Business One

## Supported Database

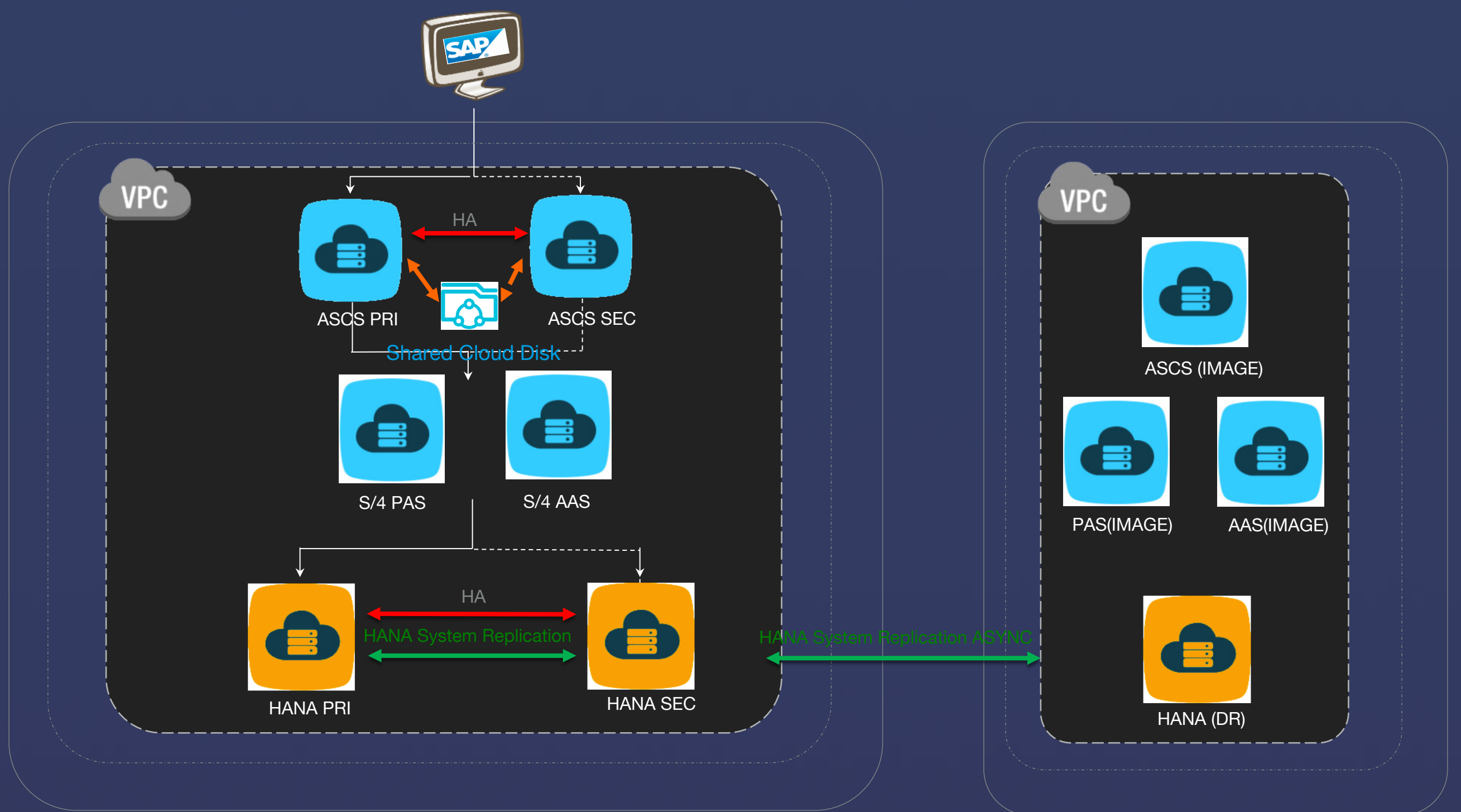
- SAP HANA
- SAP MaxDB
- Microsoft SQL Server
- Sybase ASE

## Supported OS Platform

- SUSE Linux 12 SP2
- SUSE Linux 12 SP2 for SAP Applications
- Windows 2012 R2 and higher

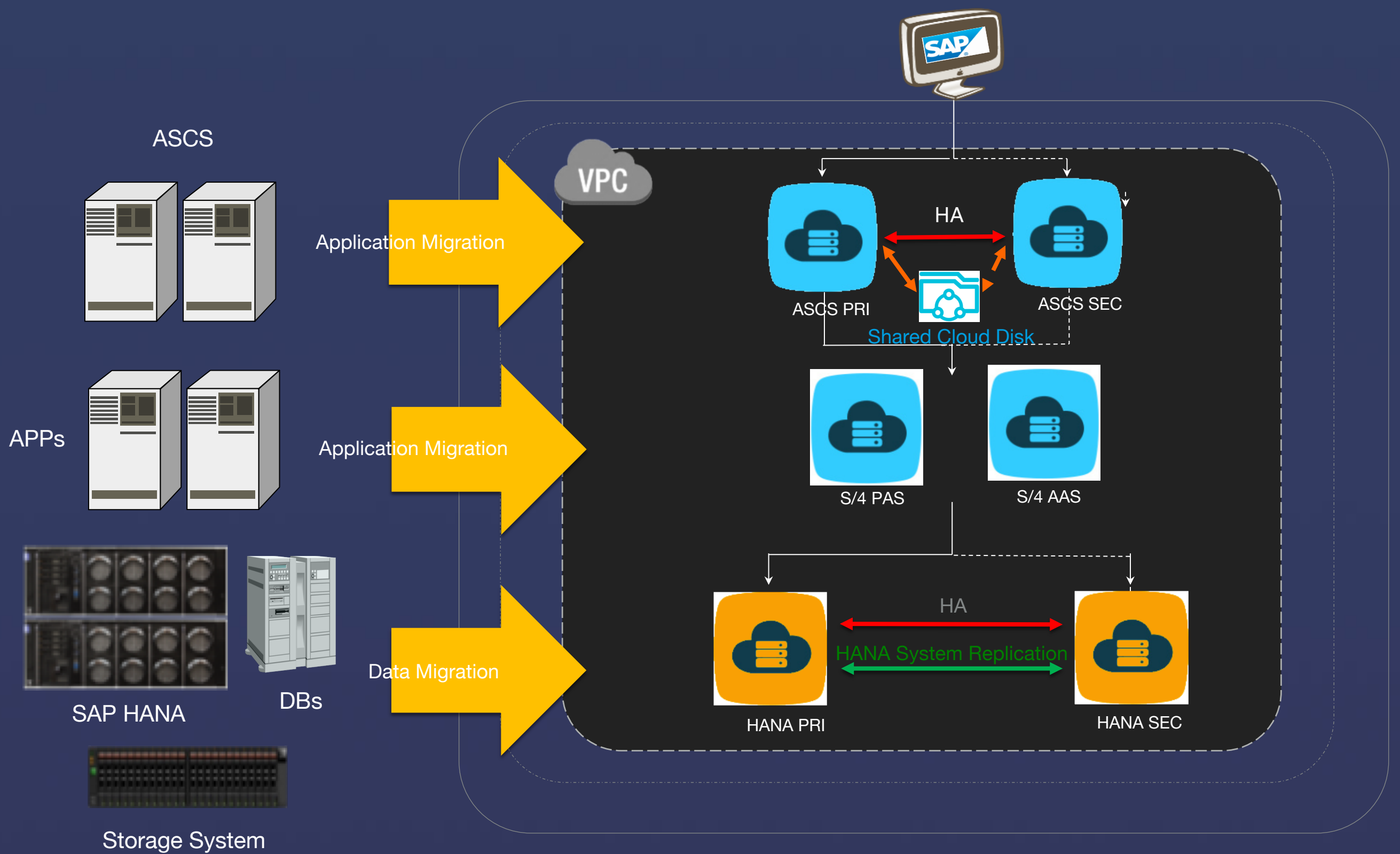
# NEW DEPLOYMENT

- Fast deployment on all certificated ECS
- Friendly interface for easy operation
- Multi-plate billing and payment methods



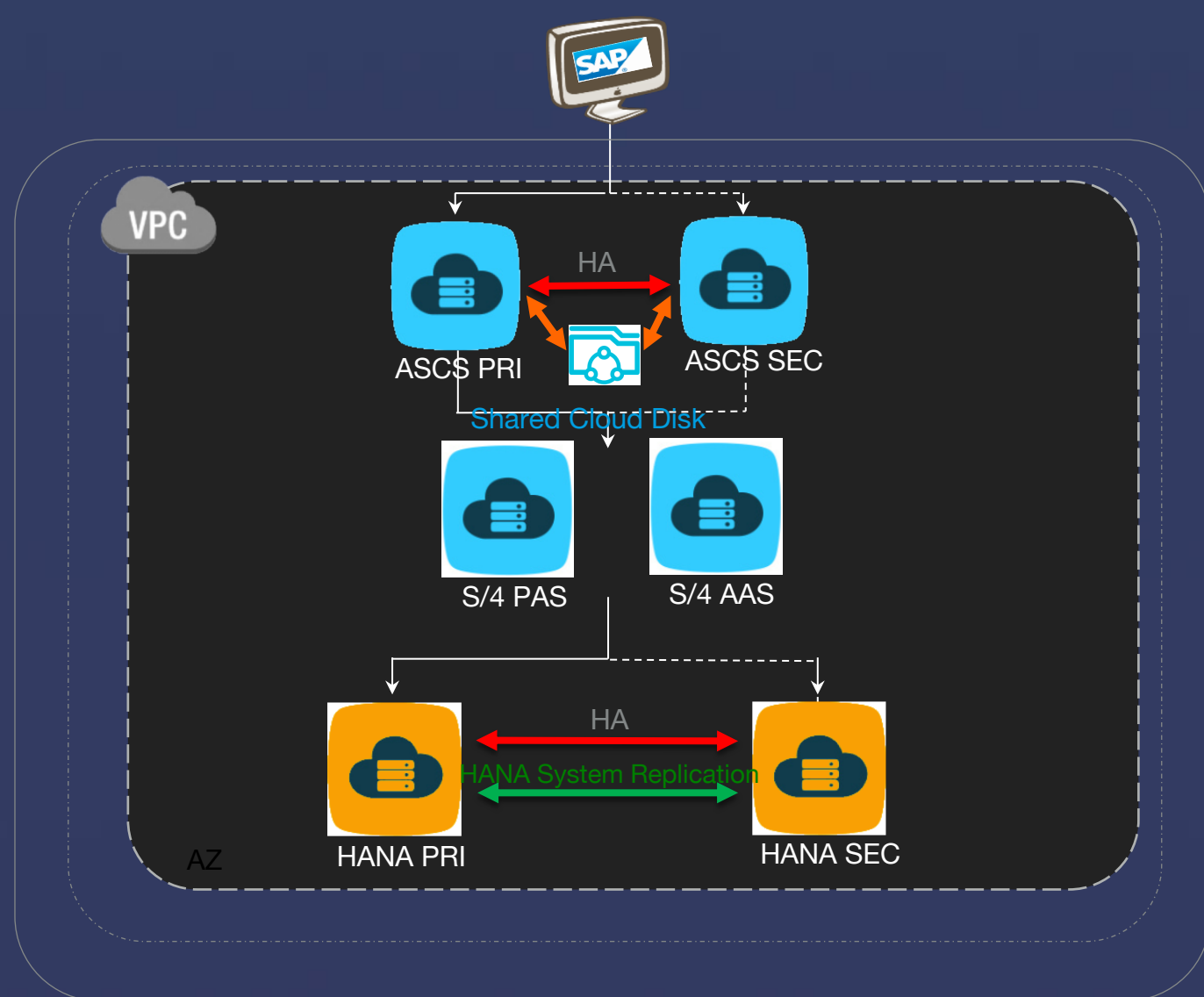
# MIGRATION TO CLOUD

- Providing effective migration tools for homogeneous migration
- Stable network for data transformation
- Multiple partner tools for NZDT upgrade and migration

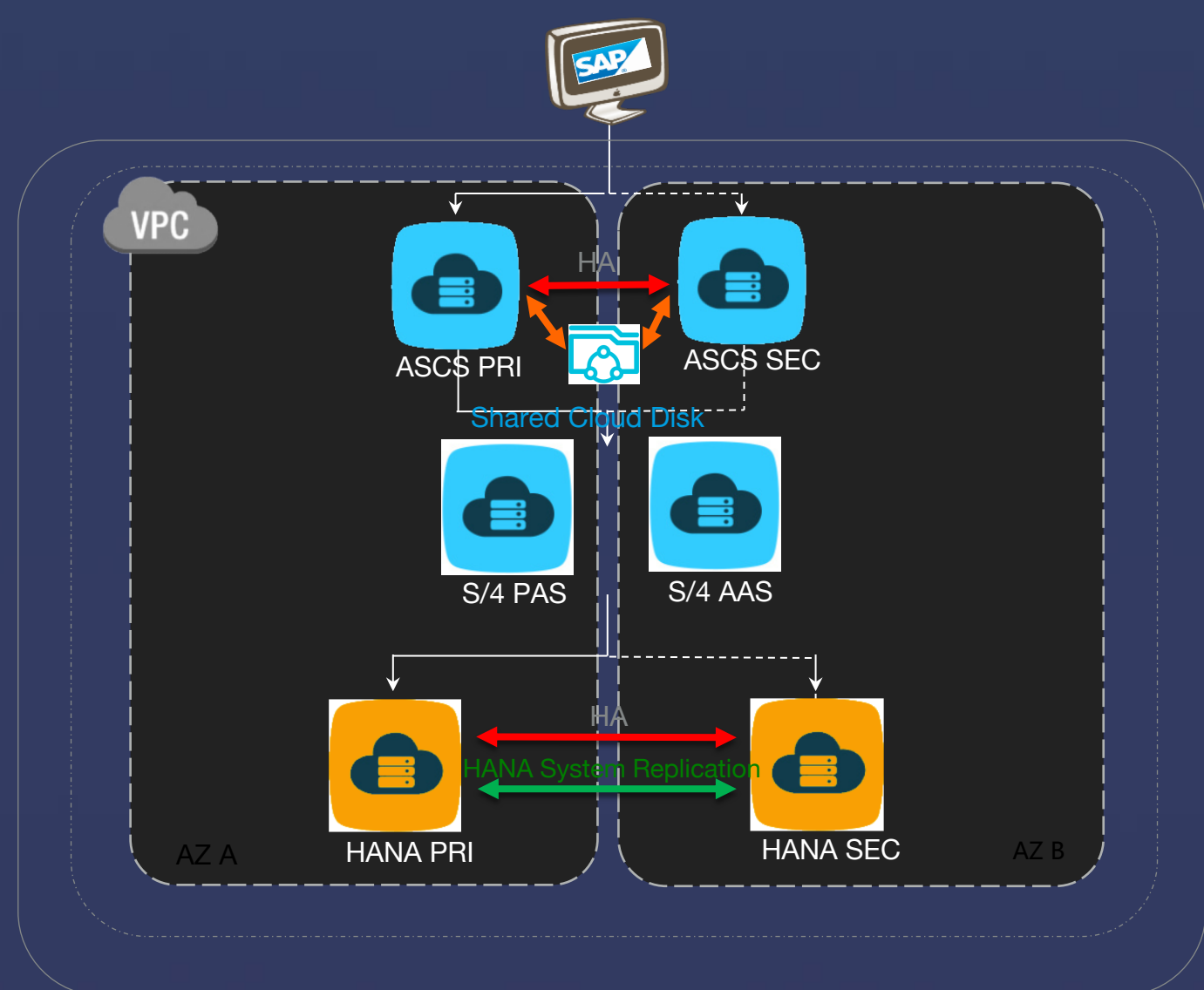


# SAP HA ON CLOUD

- Cloud HAVIP supported
- Easy deployment and configuration for HAE
- Cross AZ HA supported



HA within same AZ

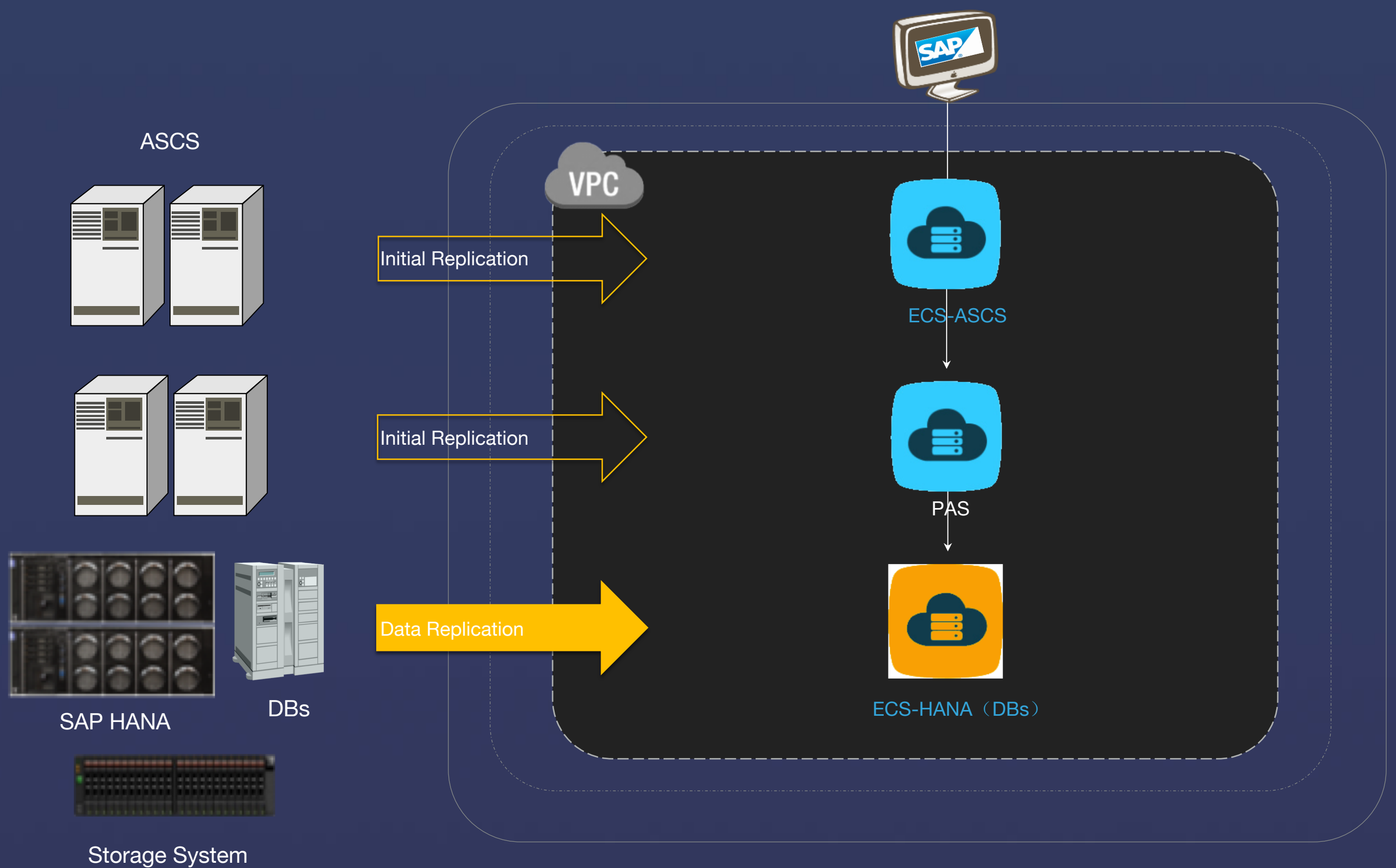


HA cross AZ



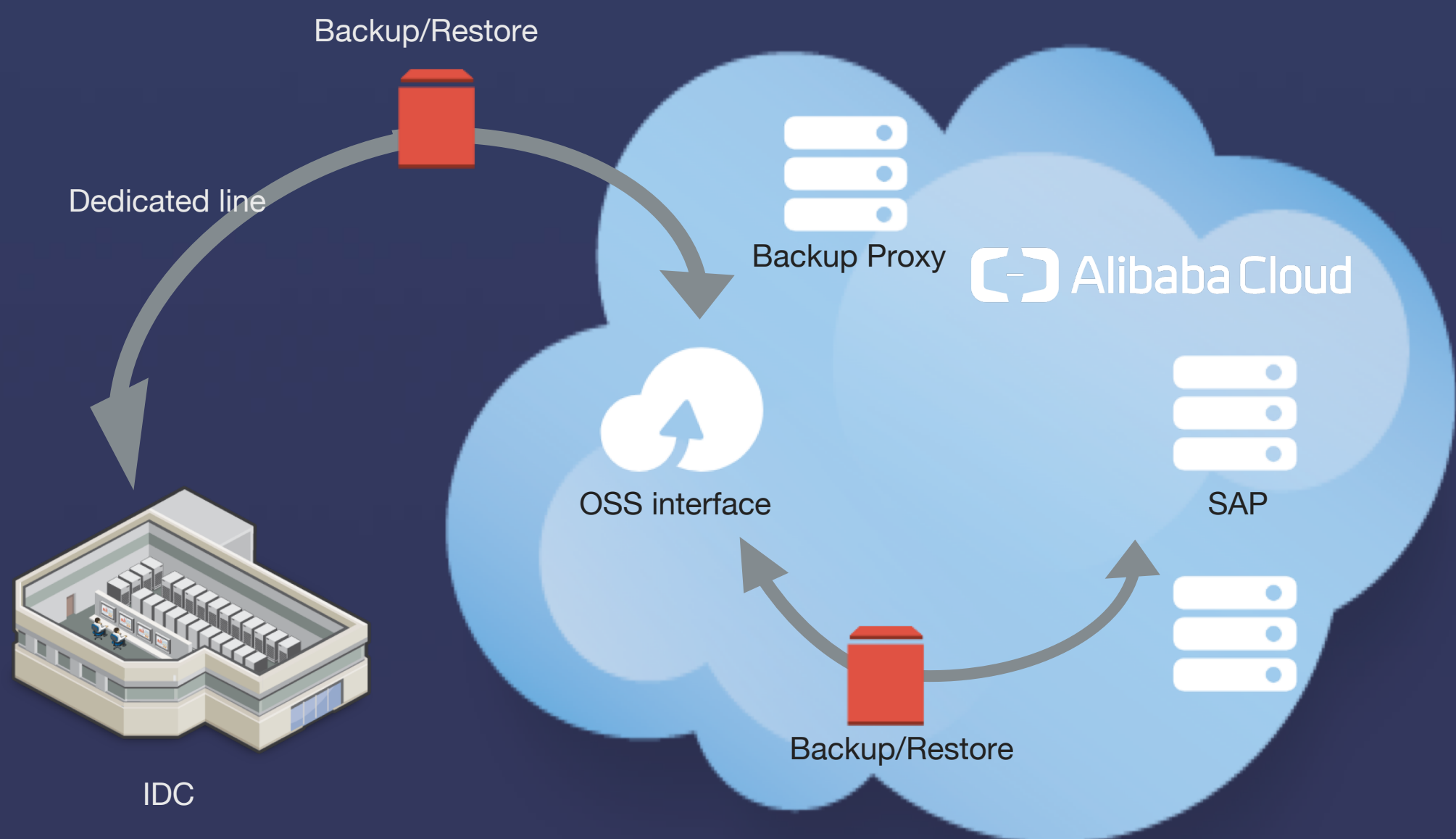
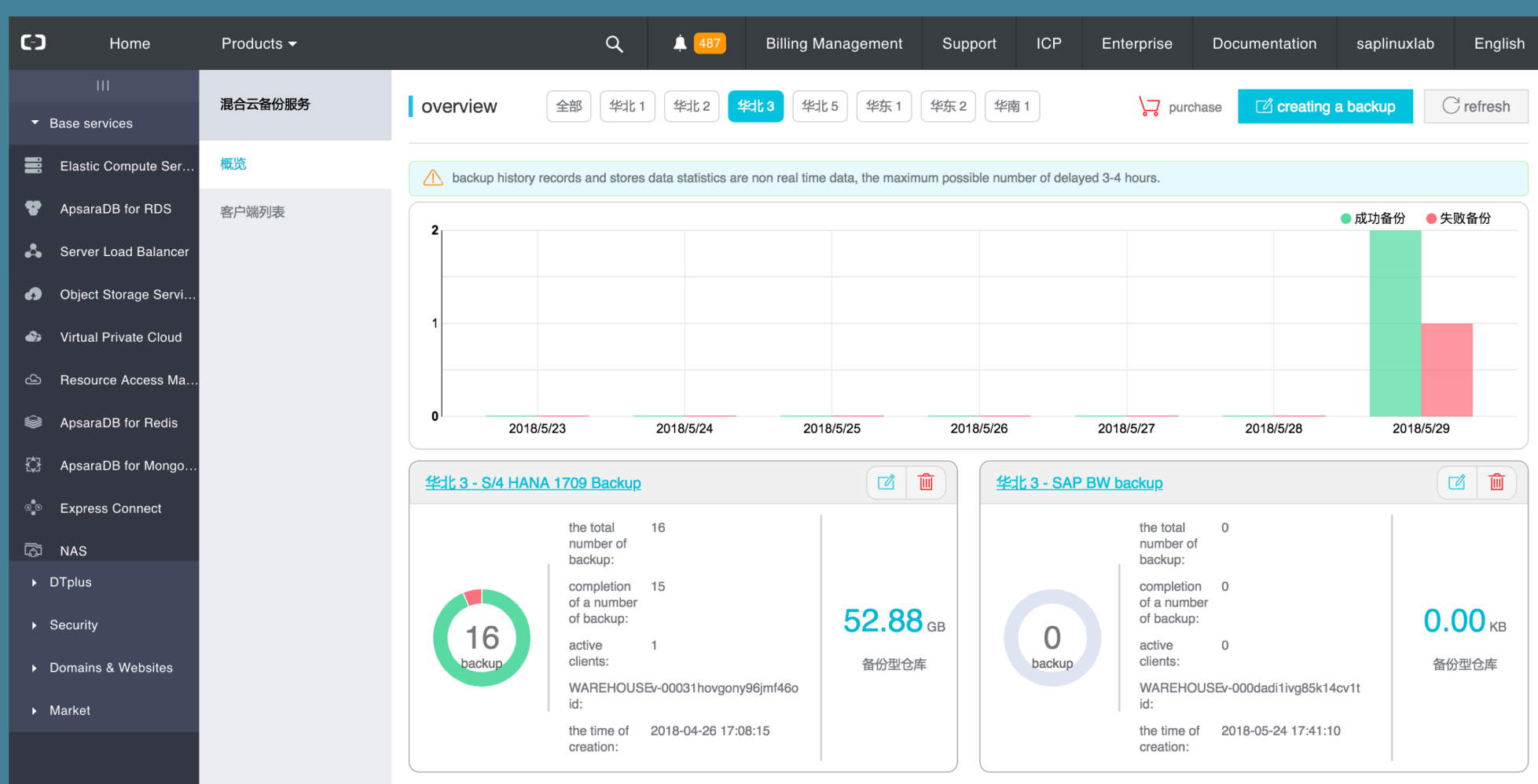
# DISASTER RECOVERY ON CLOUD

- Keep same configuration step with OP mode
- Keep data consistency by reliable cloud infrastructure
- Cross region world wide DR supported



# BACKUP SOLUTION ON CLOUD

- Multiple ways for backup solution
- Famous backup vendor supported
- Lower cost for storage



## 3rd Party backup software + Backup as Service on Alibaba Cloud

- NBU <https://www.veritas.com/product/backup-and-recovery/netbackup/whats-new>
- COMMAVAULT <http://documentation.commvault.com/commvault/v11/article?p=9235.htm>
- Alibaba backup service HBR , HANA backup supported

# SAP B1 SOLUTION ON ALIBABA CLOUD

- Dedicated solution for small business
- One entire end to end solution for SME
- Elastic cloud resource for different customer demand

